2016/17	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied	Proposed Charge	Comments
Actual £	Budget £	Budget £			17/18 £	18/19 £	
£	L	L	ARTS & THEATRES		£	Ľ.	
			ARTS & THEATRES				
32,074	35,119	35,927	Lyric	Hire of Venue			Charges proposed with sensitivity and knowledge of market to ensure sustainability of users
				Community Hire Charges Monday to Sunday			2
				All Public Performances, other than full week hire. NEW 5 HR CALL	480.00	Single performance hire: £1040 for a minimum 5 Hour Call. Additional hours charged at £65/hr thereafter (up to a max 5 additional hours)	New hire charge which is inclusive of technical staff, Box Office Staff, FoH and Bar staff, basic lighting pack, basic sound pack, get-in and get-out and dressing rooms. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Per performance rehearsals. NEW 4 HR CALL	360.00	£585 for a minimum 4 Hour Call. Additional hours charged at £39/hr thereafter (up to a max 6 additional hours)	New hire charge which is inclusive of technical staff, basic lighting pack, basic sound pack, get-in and get-out. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Get Ins Max 4hr session or part Get in before 10.00am	240.00 105.00 pr hr	N/A Get in before <b>9am</b> by negotiation during the pre-production meetings plus any additional overtime agreed by the hiring companies.	Now included in Basic Hire Charge
				Use of prems after 11pm for 'get outs'	By negotiation during the pre-production meetings plus any additional overtime agreed by the hiring companies.	By negotiation during the pre-production meetings plus any additional overtime agreed by the hiring companies.	

2016/17 Actual	2017/18	2018/19	Business Unit	Service Provided	Charge Levied	Proposed Charge	Comments
£	Budget £	Budget £			17/18 ۶	18/19 £	
				Basic full week hire. Mon -Sat, max 5 performances	2,110.00	N/A	Full week hires now calculated by the new basic hire charges WITH 10% FOR MULTIPLE OF 3 PERFORMANCES
				Flyman Contracted services* Additional charges* Box Office Charge TSG Loyalty Card Scheme	By quotation + 15% By quotation + 15% 5% 5%	£20 per hour By quotation + 15% By quotation + 15% 5% 5%	* e.g. piano tuning, special effects, equipment * for special circumstances arising from the scale or nature of the event All tickets must be sold and accounted for through the TSG Box office system. Agency commisssion charges subject to
				Deposit Bank Holidays Single Day Bookings	Minimum 20% of projected hire charges or minimum £250	Minimum 20% of projected hire charges or minimum £251	separate negotiations Minimum 20% of projected hire charges or minimum £250
				<b>Only</b> All Public Performances, other than full week hire Per performance rehearsals Get Ins Max 4hr session or part Get in before 9.00am	605.00 450.00 300.00 105.00	Double Rate Double Rate N/A By negotiation during the pre-production meetings plus any additional overtime agreed by the hiring companies.	Single day bookings only - Excludes Runs Single day bookings only - Excludes Runs Now included in Basic Hire Charge

2016/17 Actual £	2017/18 Budget £	2018/19 Budget £	Business Unit	Service Provided	Charge Levied 17/18 £	Proposed Charge 18/19 £	Comments
				Use of prems after 11 for 'get outs'	80.00	By negotiation during the pre-production meetings plus any additional overtime agreed by the hiring companies.	
				Basic Full week hire. Mon -Sat, max 5 performances	2,110.00	N/A	Full week hires now calculated by the new basic hire charges
				Contracted services* Additional charges*	By quotation + 15% By quotation + 15%	By quotation + 15% By quotation + 15%	* e.g. piano tuning, special effects, equipment * for special circumstances arising from the scale or nature of the event
				Commission charges on Box office sales		5%	
				TSG Loyalty Card Scheme Deposit	Minimum 20% of projected hire charges or minimum £250	Minimum 20% of projected hire charges or minimum £250	
148,723	175,530	179,567	Y Ffwrnes	<b>Hire of Venue</b> Main Auditorium - Non Perf	56.50 per hr	£585 for a minimum 4 Hour Call. Additional hours charged at £39/hr thereafter (up to a max 6 additional hours)	New hire charge which is inclusive of technical staff, basic lighting pack, basic sound pack, get-in and get-out. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Main Auditorium - Public Perf	92.00 per hr	Single performance hire: £1040 for a minimum 5 Hour Call. Additional hours charged at £65/hr thereafter (up to a max 5 additional hours)	New hire charge which is inclusive of technical staff, Box Office Staff, FoH and Bar staff, basic lighting pack, basic sound pack, get-in and get-out and dressing rooms. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Flyman Dressing Room per unit	15.00 per day	£20 pr hr N/A	this is now included in basic hire charge

2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
				Main House Conference	£500 for the first 4 hours £105 per hour	£515 for the first 4 hours, £110 per hour	Conference hire charge includes projector, furniture, basic sound, basic lighting and technician/FoH staff. CCC
					thereafter	thereafter	departments qualify for 25% discount
			Lighting	Basic Lighting Pack	36.00 per hr	N/A	Now included in Basic Hire Charge
			Lighting	Follow Spot	26.00 per hr	£20 per hour	Including technician (not subject to catergory discounts)
				Follow Spot without operator	15.00 per hr	£15 per day	Not subject to hire categories discount
				Additional Moving Lights	50.00 Day Rate	N/A	Now included in Basic Hire Charge
				Additional Moving Lights	125.00 Half Week	N/A N/A	Now included in Basic fire Charge
					225.00 Full Week	N/A N/A	Now included in Basic Hire Charge
				Chameleon Star Cloth	50.00 Day Rate	£40 Day Rate	5
				Chameleon Star Cloth	125.00 Half Week	£40 Day Rate £70 Half week	Not subject to hire categories discount
					225.00 Full Week	£150 Full Week	Not subject to hire categories discount
			O a vina d	Dania Onund Dank			Not subject to hire categories discount
			Sound	Basic Sound Pack	36.00 per hr	N/A	Now included in Basic Hire Charge
				Basic Sound Pack - Drama	20.00 per hour	N/A	Never used
				Orchestra/Band Mic Pack	50.00 Day Rate	£35 Day Rate	up to 10 microphones (not subject to catergory discounts)
					125.00 Half Week	£70 Half week	Not subject to hire category discounts
					225.00 Full Week	£150 Week Rate	Not subject to hire category discounts
				Monitors	30.00 Day Rate	N/A	Now included in Basic Hire Charge
					75.00 Half Week	N/A	Now included in Basic Hire Charge
					135.00 Full Week	N/A	Now included in Basic Hire Charge
				Radio Mics (4 Available)	17.00 Day Rate	£15 Day rate	Not subject to hire category discounts
				· · · · ·	42.50 Half Week	£30 half week	Not subject to hire category discounts
					76.50 Full Week	£60 full weeks	Not subject to hire category discounts
				Riffle Mic Pack	20.00 Day Rate	£15 Day Rate	Not subject to hire category discounts
					50.00 Half Week	£30 half week	Not subject to hire category discounts
					90.00 Full Week	£60 full weeks	Not subject to hire category discounts
				Drum Screen	25.00 Day Rate	£20 Day Rate	Not subject to hire category discounts
					62.50 Half Week	£40 Half Week	Not subject to hire category discounts
					112.50 Full Week	£80 Full Week	Not subject to hire category discounts
			Misc	Staging Units	15.00 Day Rate	£10 Day Rate	Not subject to hire category discounts
					37.50 Half Week	£20 half week	Not subject to hire category discounts
					67.50 Full Week	£40 full week	Not subject to hire category discounts
				Chairs x 10	10.00 Day Rate	N/A	Now included in Basic Hire Charge
					25.00 Half Week	N/A	Now included in Basic Hire Charge
					45.00 Full Week	N/A	Now included in Basic Hire Charge

2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
				Steinway Grand Piano	50.00 Day Rate	£90 Day rate	Includes 1 x tuning. Not subject to hire category discount
					125.00 Half Week	£115 half week	Includes 1 x tuning. Not subject to hire category discount
					225.00 Full Week	£185 full week	Includes 1 x tuning. Not subject to hire category discount
				Piano Tuning	By quotation + 15%	N/A	
				Main House Digital Projector & Screen	115.00 Day Rate	£80 Day Rate	Not subject to hire category discounts
					287.50 Half Week	£180 Half Week	Not subject to hire category discounts
					517.50 Full Week	£360 Full Week	Not subject to hire category discounts
				Hazer	15.00 Day Rate	£10 Day Rate	Not subject to hire category discounts
					37.50 Half Week	£20 Half week	Not subject to hire category discounts
					67.50 Full Week	£40 Full Week	Not subject to hire category discounts

2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
				Gauze	30.00 Day Rate 75.00 Half Week	£20 Day Rate £40 Half Week	Not subject to hire category discounts Not subject to hire category discounts
				Truss	135.00 Full Week 2.00 per metre per day	£80 Full Week N/A	Not subject to hire category discounts
				Truss	5.00 per metre per week	N/A	
			Stiwdio Stepni	Studio-Non Performance	40.00	£273 for a minimum 4 Hour Call. Additional hours charged at £39/hr thereafter (up to a max 6 additional hours)	New hire charge which is inclusive of technical staff, basic lighting pack, basic sound pack, get-in and get-out. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Studio - Public Performance	60.00	Single performance hire: £520 for a minimum 5 Hour Call. Additional hours charged at £65/hr thereafter (up to a max 5 additional hours)	New hire charge which is inclusive of technical staff, Box Office Staff, FoH and Bar staff, basic lighting pack, basic sound pack, get-in and get-out and dressing rooms. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Stwdio Extra Technican Stiwdio Stepni Projector	25 pr hr 35.00 Day Rate 87.50 Half Week	By quotation £25 Day Rate £50 Half Week	Not subject to hire category discounts Not subject to hire category discounts Not subject to hire category discounts
				Stiwdio Stepni Conference	157.50 Full Week £200 for the first 4 hours £42.50 per hour thereafter	£100 Full Week £205 for the first 4 hours, £50 per hour thereafter	Not subject to hire category discounts Conference hire charge includes projector, furniture, basic sound, basic lighting. CCC departments qualify for 25% discount
			Box Office	Box Office Charge	5%	5%	All tickets must be sold and accounted for through the TSG Box office system. Agency commission charges subject to separate negotiations
				TSG Loyalty Card Scheme	5%	5%	5% bonus to Individual TSG Loyalty Card Holders(Agency Ticket sales are precluded from the Individual TSG Loyalty Card Scheme. Sales by registered Ticket Agents not applicable and are subject to negotiation

It should be noted that all charges included within this charging digest are maximum cl	narges
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2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
			Stiwdio Stepni Bank Holiday Single Day	Studio Non Performance	50.00	Double Rate	Single day bookings only - Excludes Runs
				Studio - Public Performance Stwdio Extra Technican Stiwdio Stepni Projector Stiwdio Stepni Conference	75.00 32 pr hr 35.00 Day Rate 87.50 Half Week 157.50 Full Week £250 for the first 4	Double Rate By quotation £25 Day Rate £50 Half Week £100 Full Week By quotation	Single day bookings only - Excludes Runs Subject to hire categories Not subject to hire category discounts Not subject to hire category discounts Not subject to hire category discounts Conferences rarely held on bank holidays
					hours £53.00 per hour thereafter		

2016/17 Actual £	2017/18 Budget £	2018/19 Budget £	Business Unit	Service Provided	Charge Levied 17/18 £	Proposed Charge 18/19 £	Comments
			Box Office	Box Office Charge	0.05	0.05	All tickets must be sold and accounted for through the TSG Box office system. Agency commission charges subject to separate negotiations
				TSG Loyalty Card Scheme	5%	5%	5% bonus to Individual TSG Loyalty Card Holders(Agency Ticket sales are precluded from the Individual TSG Loyalty Card Scheme. Sales by registered Ticket Agents not applicable and are subject to negotiation
			Workshops & Classes	All Spaces	25.00 per hr	£15 per hour Day Rate / £25 per hour evenings & weekends	Day rate Mon-Fri 9am - 4pm / Evenings Mon-Fri 4pm - 10pm
			Crochan	Crochan Conference	£200 for the first 4 hours £42.50 per hour thereafter	£205 for the first 4 hours, £50 per hour thereafter	Conference hire charge includes projector, furniture, basic sound, basic lighting. CCC departments qualify for 25% discount
			Crochan	Crochan Research & Development Week	790.00 per week	£810 per week	37 Hours over 5 continuous day. Additional days charges at pro rata in Half Day blocks (4hrs)
			Y Ffwrnes	Hire of Venue Bank Holiday Single Day Booking			
				Main Auditorium - Non Perf	65.00 per hr	Double Rate	Single day bookings only - Excludes Runs
				Main Auditorium - Public Perf	110.00 per hr	Double Rate	Single day bookings only - Excludes Runs
				Dressing Room per unit	15.00 per day	N/A	Subject to hire categories and TSG policay on maximum occupation
				Main House Conference	£625 for the first 4	£640 for the first 4	Conferences rarely held on bank holidays
					hours £131 per hour	hours, £135 per hour	
					thereafter	thereafter	
			Lighting	Basic Lighting Pack	44.00 per hr	N/A	Now included in Basic Hire Charge
				Follow Spot	32.00 per hr	£30 per hr	Including technician (No discounts)
				Follow Spot without operator	15.00 per hr	£15 per Day	No Discount categories
				Additional Moving Lights	50.00 Day Rate	N/A	Now included in Basic Hire Charge
					125.00 Half Week	N/A	Now included in Basic Hire Charge
					225.00 Full Week	N/A	Now included in Basic Hire Charge
				Chameleon Star Cloth	50.00 Day Rate	£40 Day Rate	Not subject to hire category discounts
					125.00 Half Week	£70 Half week	Not subject to hire category discounts
					225.00 Full Week	£150 Full Week	Not subject to hire category discounts

2016/17	2017/18	2018/19	Business Unit	Service Provided	Charge Levied	Proposed Charge	Comments
Actual £	Budget £	Budget £			17/18 £	18/19 £	
L	L	L	Sound	Basic Sound Pack	<b>د</b> 44.00 per hr	<del>ک</del> N/A	Now included in Basic Hire Charge
			Sound	Basic Sound Pack - Drama	25.00 per hour	N/A	Never used
				Orchestra/Band Mic Pack	50.00 Day Rate	£35 Day Rate	up to 10 microphones (not subject to categories discounts)
					ooloo Day halo	200 Duy Hato	
					125.00 Half Week	£70 Half week	Not subject to hire category discounts
					225.00 Full Week	£150 Week Rate	Not subject to hire category discounts
				Monitors	30.00 Day Rate	N/A	Now included in Basic Hire Charge
					75.00 Half Week	N/A	Now included in Basic Hire Charge
					135.00 Full Week	N/A	Now included in Basic Hire Charge
				Radio Mics (4 Available)	17.00 Day Rate	£15 Day rate	Not subject to hire category discounts
					42.50 Half Week	£30 half week	Not subject to hire category discounts
					76.50 Full Week	£60 full week	Not subject to hire category discounts
				Riffle Mic Pack	20.00 Day Rate	£15 Day Rate	Not subject to hire category discounts
					50.00 Half Week	£30 half week	Not subject to hire category discounts
					90.00 Full Week	£60 full week	Not subject to hire category discounts
				Drum Screen	25.00 Day Rate	£20 Day Rate	Not subject to hire category discounts
					62.50 Half Week	£40 Half Week	Not subject to hire category discounts
					112.50 Full Week	£80 Full Week	Not subject to hire category discounts
			Misc	Staging Units	15.00 Day Rate	£10 Day Rate	Not subject to hire category discounts
					37.50 Half Week	£20 half week	Not subject to hire category discounts
					67.50 Full Week	£40 full week	Not subject to hire category discounts
				Chairs x 10	10.00 Day Rate	N/A	Now included in Basic Hire Charge
					25.00 Half Week	N/A	Now included in Basic Hire Charge
					45.00 Full Week	N/A	Now included in Basic Hire Charge
				Steinway Grand Piano	50.00 Day Rate	£90 Day rate	Includes 1 x tuning. Not subject to hire category discount
					125.00 Half Week	£115 half week	Includes 1 x tuning. Not subject to hire category discount
					225.00 Full Week	£185 full week	Includes 1 x tuning. Not subject to hire category discount
				Piano Tuning	By quotation + 15%	N/A	
				Main House Digital Projector & Screen	105.00 Day Rate	£80 Day Rate	Not subject to hire category discounts
					262.50 Half Week	£180 Half Week	Not subject to hire category discounts
					472.50 Full Week	£360 Full Week	Not subject to hire category discounts
				Hazer	15.00 Day Rate	£10 Day Rate	Not subject to hire category discounts
					37.50 Half Week	£20 Half week	Not subject to hire category discounts
					67.50 Full Week	£40 Full Week	Not subject to hire category discounts

2016/17 Actual £	2017/18 Budget £	2018/19 Budget £	Business Unit	Service Provided	Charge Levied 17/18 £	Proposed Charge 18/19 £	Comments
				Gauze	30.00 Day Rate	£20 Day Rate	Not subject to hire category discounts
					75.00 Half Week	£40 Half Week	Not subject to hire category discounts
					135.00 Full Week	£80 Full Week	Not subject to hire category discounts
			Stiwdio Stepni	Studio Non Performance	40.00	Double Rate	
				Studio - Public Performance	60.00	Double Rate	
				Stwdio Extra technican	25 pr hr	By quotation	Not subject to hire category discounts
				Stiwdio Stepni Projector	35.00 Day Rate	£25 Day Rate	Not subject to hire category discounts
					87.50 Half Week	£50 Half Week	Not subject to hire category discounts
					157.50 Full Week	£100 Full Week	Not subject to hire category discounts
				Stiwdio Stepni Conference	£200 for the first 4	By quotation	Conferences rarely held on bank holidays
					hours £42.50 per hour thereafter		
			Box Office	Box Office Charge	5%	5%	All tickets must be sold and accounted for through the TSG
			Box Office	Box Onice Charge	576	576	Box office system. Agency commission charges subject to separate negotiations
				TSG Loyalty Card Scheme	0.05	0.05	5% bonus to Individual TSG Loyalty Card Holders(Agency Ticket sales are precluded from the Individual TSG Loyalty Card Scheme. Sales by registered Ticket Agents not applicable and are subject to negotiation
			Workshops & Classes	All Spaces	25.00 per hr	Double Rate	Not subject to hire category discounts
			Crochan	Crochan Conference	£200 for the first 4 hours £42.50 per hour thereafter	By quotation	Conferences rarely held on bank holidays
			Crochan	Crochan Research & Development Week	790.00	£810 per week	37 Hours over 5 continuous day. Additional days charges at pro rata in Half Day blocks (4hrs)
			Casting Room	Room Hire	£15 per hr	£15 per hour	Not subject to hire category discounts

2016/17 Actual £	2017/18 Budget £	2018/19 Budget £	Business Unit	Service Provided	Charge Levied 17/18 £	Proposed Charge 18/19 £	Comments
~	~	~	Hire Categories	Category A - Commercial & Professionally	100%	100%	100% of hire excluding catering, conferences and box office
			····· ·····	managed organisations			charges and special requirements. Across all venues
				Category B - External Statutory and publicly funded organisations	85%	N/A	Category deleted - rarely used
				Category C - Internal Departments and Educational establishments and project partnership organisations funded and/or grant aided by independent public bodies	75%	N/A	Category deleted - rarely used
				Category D - Self- funded not for profit societies and amateur organisations	60%	70%	70% of room hire excluding catering, conferences, technical and staff recharges, box office charges and any other special requirements. Across all venues
1,978	5,163	5,282	Miner's Theatre	Monday to Sunday			The Miner's Theatre is developing as a 'shared' facility in conjunction with, mainly, two community led groups as part of the arts development programme. In effect programme and promotion costs are shared so that there is less demand on straightforward hires.
				Performance per session. NEW 5 HR CALL	160.00	Single performance hire: £357 for a minimum 5 Hour Call. Additional hours charged at £32.50/hr thereafter (up to a max 5 additional hours)	New hire charge which is inclusive of technical staff, Box Office Staff, basic lighting / sound, get-in and get-out and dressing rooms. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+
				Daytime non-performance hire of the main space per hr or partial hr. NEW 4 HR CALL	25.00	£195 for a minimum 4 Hour Call. Additional hours charged at £19.50/hr thereafter (up to a max 6 additional hours)	New hire charge which is inclusive of technical staff, basic lighting / sound, get-in and get-out. Streamlined costs which are standardised across the venues. 10% discount for multiple performances of 3+

2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
				Rehearsals. NEW 4 HR CALL	130.00	£195 for a minimum 4	
						Hour Call. Additional	
						hours charged at	
						£19.50/hr thereafter	
						(up to a max 6	
						additional hours)	
				Get in and get out sessions	80.00	N/A	Now included in basic hire charges
				Contracted services*	By quotation + 15%	By quotation + 15%	* e.g. piano tuning, special effects, equipment
				Additional charges*	By quotation + 15%	By quotation + 15%	* for special circumstances arising from the scale or nature of
					50/	50/	the event
				Box Office Charges	5%	5%	All tickets must be sold and accounted for through the TSG
							Box office system. Agency commission charges subject to
				TSC Lovelty Card Sahama	5%	5%	separate negotiations 5% bonus to Individual TSG Loyalty Card Holders(Agency
				TSG Loyalty Card Scheme	3%	5%	Ticket sales are precluded from the Individual TSG Loyalty
							Card Scheme. Sales by registered Ticket Agents not
							applicable and are subject to negotiation
							applicable and are subject to negotiation
				Deposit	Minimum 20% of	Minimum 20% of	
					projected hire	projected hire	
						charges or minimum	
					£150	£151	

2016/17	2017/18	2018/19	Business Unit	Service Provided	Charge Levied	Proposed Charge	Comments
Actual	Budget	Budget			17/18	18/19	
£	£	£			£	£	
				Bank Holidays			
				Performance per session	220.00	Double Rate	Single bookings only - excludes runs
				Daytime non-performance hire of the main	25.00	Double Rate	Single bookings only - excludes runs
				space per hr or partial hr	470.00		
				Rehearsals	170.00 120.00	Double Rate N/A	Single bookings only - excludes runs
				Get in and get out sessions Contracted services*	By quotation + 15%	By quotation + 15%	Now included in basic hire charges * e.g. piano tuning, special effects, equipment
				Additional charges*	By quotation + 15%	By quotation + 15%	* for special circumstances arising from the scale or nature of
				Additional charges	By quotation + 15%	By quotation + 15%	the event
				Commission charges on Box office sales	5%	5%	All tickets must be sold through TSG Box Office
				TSG Loyalty Card Scheme	5%	5%	5% bonus to Individual TSG Loyalty Card Holders(Agency Ticket sales are precluded from the Individual TSG Loyalty Card Scheme. Sales by registered Ticket Agents not applicable and are subject to negotiation
				Deposit	Minimum 20% of projected hire charges or minimum £150	Minimum 20% of projected hire charges or minimum £151	
			Marketing	Bespoke Radio Campaign Agreements	500.00	N/A	
				Bespoke Facebook Paid Campaigns	£50.00 - £100.00	£50-£200	Subject to agreement
				Additional brochure space	85.00	85.00	Half page subject to availability and agreement
						Recharged at cost	Performing Rights Society - tariffs varies according to type of
68,983	75,368	77,101	All Theatres	Kiosk	Mark up to RRP	Variable according to individual deals and contracts	show Tickets prices set in accordance with programming strategy, and with sensitivity and knowledge of market and local audiences. Occassional special iniatives (such as 'Pay What you Decide' are offered to incentivise and develop or diversify audiences - to be determined in line with audience development plans
				Bar	Mark up to RRP,	Mark up to RRP	
					Service offered to all		
					companies hiring		
					venues		

2016/17	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied	Proposed Charge	Comments
Actual £	Budget	Budget f			17/18 £	18/19	
~	£	~			Ł	£	
35,625	36,949		Dylan Thomas	Entrance Fees			
			Boathouse				
				Entry Charges			
				Adults	4.30	4.50	
				Concessionary	3.30	3.50	
				Children (7 - 16)	2.00	2.00	
				Parties of 5 or more	10% discount	10% discount	
				Family Ticket (2 adults & 2 children)	10.00	10.00	
				Educational Party Visits. Winter months	No charge	No charge	
				only			
				Access to Writing Shed to the Public	£2.50 per adult,	£2.50 per adult,	The Writing Shed to be manned and a ticket purchased at
				during Peak holiday periods. Photography	Concessions £1.50	Concessions £1.50	the Boathouse
				allowed.	Children up to 16	Children up to 16	
					free.	free.	
				Tickets for Events	Price set taking into	Price set taking into	Management discretion delegated
					account factors such	account factors such	
					as venue capacity/	as venue capacity/	
					artist fee/likely	artist fee/likely	
					demand/time of year	demand/time of year	
					etc	etc	
				Facility Hire			
				Access to the Writing Shed By	75 per hour	£75 per hour	Access hours by negotiation
				professional Companies/individuals			
				Per hour - Access for to the Boathouse for	75.00	£100 per hour	
				profit making filming & photography			
				Per hour - Facility fees for private hire for	£180 up to 3 hours	£200 up to 3 hours	
				functions/events (out of normal hrs)	and £40 per hour	and £50 per hour	
					thereafter	thereafter	
31,169	32,255	32,997		Bookshop	Mark up to RRP	Mark up to RRP	
47,776	28,255	28,905		Tearoom		Prices vary according	
					to menu. Target 3 x	to menu. Target 3 x	
					wholesale costs	wholesale costs	

2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
3,524	1,586	1,622	Oriel Myrddin	Exhibitions & work on sale			These will be taken to the Trustees for comment and any
				commissions			changes they may decide
				Grant Aided Exhibitions		Commission rates of	
						30% of sale price excl	
				<b>_</b>	VAT	VAT	
				Exhibited work	Exhibited work at 30 -		
					40% Commission	40% Commission	
						exclusive of VAT and	
					depending on an	depending on an	
					assessment of the	assessment of the	
					costs incurred by the exhibitor	costs incurred by the exhibitor	
19,549	3,863	3,952		Retail Area	RRP or mark up to	RRP or mark up to	Detail mark up at discretion of Manager with view to
19,549	3,003	3,952			100% costs excl VAT,		Retail mark-up at discretion of Manager with view to maximising profit whenever possible
					Promotional		maximising pront whenever possible
					campaign reducing		
					retail cost by 10%		
				Exhibitions originated by gallery and made		'market' rates	
				available to tour elsewhere			
				Tickets for Events	Price set taking into	Price set taking into	
					account factors such	•	
					as venue	as venue	
					capacity/artist	capacity/artist	
					fee/likely	fee/likely	
					demand/time of year	demand/time of year	
					etc	etc	
65	214	219		Hire of Studio			
				Room hire /hr or part	10.00	12.50	The Studio is rarely available for Hire due to grant aided
							activity
				Room hire /session, morning, afternoon or	25.00	30.00	
				evening			
				Room hire all day	40.00	45.00	

2016/17 Actual	2017/18 Budget	2018/19 Budget	Business Unit	Service Provided	Charge Levied 17/18	Proposed Charge 18/19	Comments
£	£	£			£	£	
				Gallery Hire Evening 5pm -9pm (include	£105 for non profit	110 for non profit	
				one member of Staff)	making organisation,		
					£210 for profit making organisation	organisation	
					organisation	organisation	
				Deposit on Gallery hire	30% of total Projected	30% of total Projected	
					hire	hire	
				School Artist Workshop Residencies	charged @ 50% of		This can vary depending on the nature of the supporting
					artist's fee		external grant
				Formal education visits to gallery (schools & colleges)	No charge, often externally grant		
				a coneges)	funded		
				Gallery led workshops for schools	5.00 per child	5.00 per child	
3,028	1,600	1,637		Gallery open workshops - Adults	5.00 - 10.00	7.50 - 30.00	This can vary depending on the nature of the supporting
							external grant
				Gallery open workshops - Children	2.50 - 5.00	2.50 - 5.00	This can vary depending on the nature of the supporting external grant
				Lectures	recommended	suggested donations	Donations to the gallery are increasing
					donation and charge	2 wine/beer 50p soft	
					for refreshments	drinks	
9,623	13,040	13,340	Carmarthenshire	Studio Hire			
			Centre for Crafts -				
			Y Gat / The Gate				
				Large Units	110.00	115.00	Interval
				Small Units	60.00	60.00	
				Meeting Room Hire Community 'not for	Mgmt discretion in	Mgmt discretion in	
				profit' organisations	negotiating discount for regular bookings	negotiating discount for regular bookings	
				Weekdays	ioi regulai bookiliyo	ioi regulai bookiilys	
				Per hour in the day	12.00	12.00	
				Per hour in the evening	15.00 p/h		
				Session of up to 4 hours	25.00	25.00	
				Full day	45.00	50.00	

2016/17	2017/18	2018/19	Business Unit	Service Provided	Charge Levied	Proposed Charge	Comments
Actual	Budget	Budget	Business onit		17/18	18/19	Comments
£	£	£			£	£	
				Weekends			
				Per hour in the day	12.00	16.00	
				Per hour in the evening	15.00		
				Session of up to 4 hours	25.00	32.00	
				Full day	45.00	50.00	
				Meeting Room Hire Commercial Users			
				Weekdays			
				Per hour in the day	15.00	15.00	
				Per hour in the evening	22.50	22.50	
				Session of up to 4 hours	30.00	35.00	
				Full day	50.00	55.00	
				Weekends			
				Per hour in the day	25.00	25.00	
				Per hour in the evening	35.00	35.00	
				Session of up to 4 hours	45.00	50.00	Now let by tender
				Full day	60.00	65.00	
12	6,452	6,600		Tea Room	Externally provided	Current provider	
					via tender	terminates mid	
						January 2018. Future	
						options being drawn	
						up	
19,055	13,042	13,342		Retail Area	Bought in stock. Mark		Also at Management discretion
						up to RRP Exhibited	
						work at sale or return	
					30% + VAT	30% + VAT	
				Tickets for Events	Price set taking into	Price set taking into	At Management discretion
					account factors such	account factors such	
					as venue capacity/	as venue	
					artist fee/likely	capacity/artist	
					demand/time of year	fee/likely	
					etc	demand/time of year	
						etc	